



Performance Risk Management for Energy
Efficiency Projects through Training



PERMANENT Trainings- results from Croatia

Hrvoje Glamuzina

27th of October 2011, Warsaw



- **Trainings started in May 2011**
- **Mr. John Cowan and Tom Dressen were present on one IPMVP and IEEFP training**
- **All trainings were held by ms. Gordana Jeličić for IEEFP and mr. Hrvoje Glamuzina and ms. Ivana Rogulj for IPMVP**

Expected outcomes

Plan:

	Energy Users		Technical Energy Efficiency Professionals		Financiers	
	# Events	Total Audience	# Events	Total Audience	# Events	Total Audience
Awareness	2	20	1	30	2	10
Half day	2	30	3	30	2	10
One day	1	20	1	10		
Two days	1	10	1	10		
Total	6	80	6	80	4	20

Total planned audience 180.

Realization:

	IPMVP			IEEFP	
	# Events	# Energy users	# Energy Professionals	# Events	Total Audience
Awareness	2	149	158	2	25
Half day	6	22	26		
One day	2	25	88		
Two days	1		13		
Total	11	196	285	2	25
of plan		245%	356%		125%

Total audience attended 506.

Participant's Evaluation

Venue		No. participants	average score	What was good	Recommendations to improve
Zagreb	2 days	13	1,12	M&V insight, interactivity	More case studies
Šibenik	1 day	9	1,38	examples, interactivity	More 'real' examples
Zagreb	1 day	104	1,88	practical examples	Too much information in short time
Dubrovnik	1/2 day	5	1,27	examples	more examples suited to participants
Krapina	1/2 day	10	1,73	examples	more details, more concrete examples from projects
Rijeka	1/2 day	8	1,33	expertise, experience of lecturers	more examples, too short time
Virovitica, Osijek	1/2 day	25	1,63	concrete examples, interactivity of lecturers	shorten introduction, too much informations in short time

Conclusion

- IPMVP and IEEFP trainings have helped to raise awareness about M&V among target groups
- Participants commented that trainings have helped them to understand why M&V is important
- There is 'supply' of M&V knowledge to some extent, but there is no real 'demand'

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